# PAVEL GUSAROV

## Project manager

### CONTACT

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## SKILLS

- Process Improvement
- Project planning
- Risk management
- · Task management
- · Agile methodologies
- Prioritization and goal setting
- Communication
- Leadership
- Motivation
- · Conflict management
- Adaptability
- Teamwork
- Jira, Confluence, Trello, YouTrack
- Scram, Kanban, Agile
- Miro, Figma, Draw.io
- Git, Swagger, Charles

## **EDUCATION**

- University of Management IT Project manager 2021 - 2022
- Yandex Academy
   Advanced Project manager
   2019 2020
- MPGU University (Moscow)
   Management and Law
   2009 2014

## LANGUAGES

- English B1
- Russian Native

#### **ABOUT**

As a Project Manager, I have successfully managed multiple projects in IT, FinTech and insurance. My experience covers the development of strategic fintech solutions, integration of digital insurance tools, development and optimization of mobile application and branchless systems.

My result-oriented approach and attention to detail guarantee a high-quality and efficient approach to every project implemented

#### **WORK EXPERIENCE**

PROJECT MANAGER

September 2022 - present

## NT FORCE LTD (Limassol)

#### **Products:**

Back-end systems (CRM, CMS, PRM):

- CMS creation and management from scratch;
- API integrations;
- Migration of data from old CMS, namely we managed to migrate 100,000+ data from old CMS to new CMS (text and media content, SEO data, functionality, databases) without losses;
- Adaptation and optimization of functionality. Saved over 500 hours of user time on standard tasks.

#### Mobile app:

- Redesign and UX/UI improvement. Thanks to UI optimization and content filtering, we managed to increase the number of users of a certain section by 15% in the first month;
- Implementation of new features based on usability tests;
- Integration with backend systems;
- Maintenance and updating of the application.

#### Responsibilities:

- · Regular meetings with teams;
- Participating in product testing;
- · Managing and compiling documentation and reporting;
- Active participation in development: defining requirements and prioritizing;
- Project planning: resources, deadlines;
- Coordination of tasks and execution control.

#### PLATFORM OWNER

October 2021 - September 2022

#### OTP BANK (Moscow)

#### Role:

- Manage platforms for the bank's commission products;
- Integration with key products (loans, cards, deposits);
- Strategic product management and development of plans to strengthen the bank's position;
- Interfacing our platform with other banking systems;
- Leading the development team: controlling deadlines, quality and monitoring KPIs.

#### Responsibilities:

- Development of strategic plans for the platform;
- Integration with other banking systems;
- Managing the development team and KPIs;
- Market analysis to identify new opportunities.

#### Accomplishments:

- Successful integration of platforms, resulting in 25% growth in insurance products in the first quarter;
- Implementation of new features on the platform, reducing errors by 50%;
- Improvement of development team KPIs: acceleration by 40%.

#### PROJECT MANAGER

May 2018 - October 2021

## CiV Life (HDI) (Moscow)

#### Projects:

- Launching online insurance products;
- Digitalization of offline insurance products to online.

#### Responsibilities:

- Coordinating and sourcing contractors for projects;
- Compiling and coordinating documentation with clients;
- UX/UI development for the clients' personal cabinet;
- Testing MVP products;
- Task setting and coordination of the development team;
- · Project documentation management and reporting;
- Comprehensive project planning from inception to completion.

#### **METHODOLOGIST**

January 2017 - May 2018

## **Sberbank Insurance (Moscow)**

#### role

- Legal methodologist and key member of the agile team;
- Implementation and adaptation of agile methodology in the company;
- Application of kanban for efficient insurance product development;
- Design and implementation of digital and online insurance solutions.

#### Responsibilities:

- Project management of insurance product development projects;
- Collaborating with external developers to create an insurance website;
- Participation in the development and optimization of legal methodology in the company;
- Managing and coordinating agile team in implementing new processes.